

How to Select the Right Fan





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- Joined AMCA in February 2019
- Responsible for development of AMCA's education programs; staff liaison for the Education & Training Committee
- Projects include webinars, online education modules, presentations at trade shows, AMCA Speakers Network and many other items.



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- To receive PDH credit for attending:
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 - You must be present for the entire session and complete a postsession online evaluation. Partial credit cannot be given for anyone who arrives late, leaves early or does not complete the evaluation.
 - There will be a QR code for the survey on screen at the end of the presentation, and a link will be emailed to everyone within 2 weeks. The survey must be completed to qualify for today's PDH credit. If you do not want PDH credit, completing the survey is optional, and your feedback is greatly appreciated.

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Jason Meinke

Director of Sales – Commercial Products Twin City Fan

- Over 10 years in the HVAC industry as an engineer and sales leader
- BS in Civil Engineering from University of Minnesota Twin cities
- Focus on new business, channel development and building successful teams
- Has served on several AMCA committees
- Passionate about educating the HVAC community on energy efficiency, reliability and quality



How to Select the Right Fan Purpose and Learning Objectives

This purpose of this presentation is to review the types of fans and fan construction and address the important fan selection considerations and other factors that should be known in order to ensure the right fan for the right job is guaranteed.

At the end of this presentation, you will be able to:

- 1. Explain the main reasons why selecting the right fan is critical.
- 2. Identify the key external factors effecting selection of the proper fan for the job requirements.
- 3. Describe how energy efficiency, safety and upfront cost all need to be evaluated per project.
- 4. Outline the questions that need to be asked when making a fan selection.

3 Takeaways

- 1. We have a choice -
 - Increasing safety requirements
 - Energy efficiency is more important then ever
- 2. Regulations are here and more are coming
- 3. Every selection is different and important. Rely on the experts with your questions.



Learning Outcomes



The Case for Change

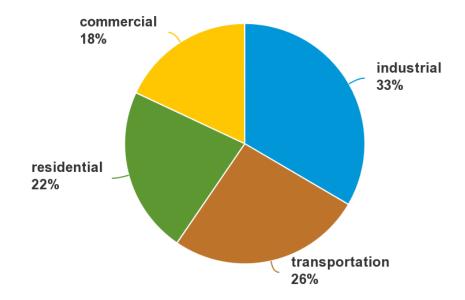




Energy Consumption

Share of total U.S. energy consumption by end-use sectors, 2020

Total = 92.94 quadrillion British thermal units



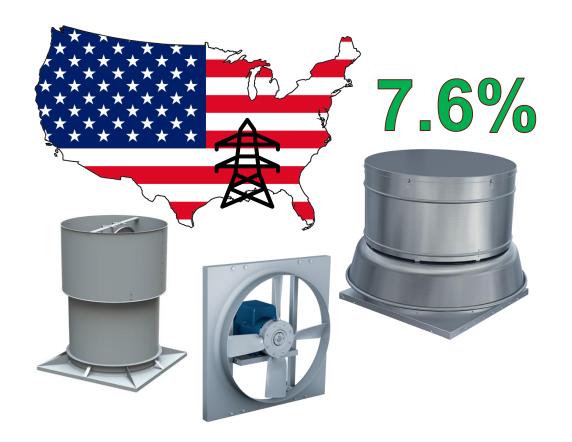
"Commercial and Industrial buildings account for approximately 51% of total U.S. energy use."

- U.S. Energy Information Administration, April 2021



Energy Consumption

The yearly consumption of Commercial & Industrial fans



2020 US Energy Consumption 27,238,916,784,001 kWh

What we can do - 1% Reduction

Extra households to power 25.6M Households

- Based on average household consumption of 10,649 kWh / year

Savings \$34.2 Billion

- Based on average US Electricity Rate of 12.55 cents / kWh

Safety - Pandemic

ASHRAE Recommendations for COVID-19

24/7 operation - ASHRAE 62.1 Airflow Recommendations

MERV 13 Filtration

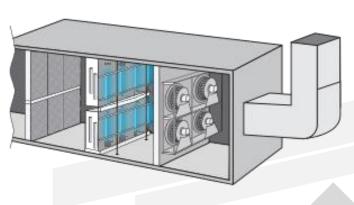
Ultraviolet Germicidal Disinfection

Portable Room Cleaners with HEPA Filter

Increase Outside Air

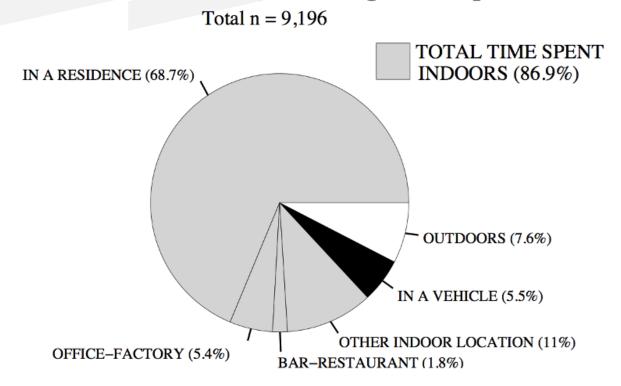






Safety

NHAPS – Nation, Percentage Time Spent





National Human Activity Pattern Survey

-Funded by EPA (Environmental Protection Agency)

Indoor Air Quality



- Estimated percentage of buildings with complaints related to indoor air quality

Real Consequences

U.S. indirect costs, including missed work and lost productivity.

- Asthma: \$5 Billion / Year
- Allergic Rhinitis: \$9.7 Billion / Year
- -Asthma & Allergy Foundation of America, 2021

Environmental Litigation

Dangerous indoor air quality and sick building syndrome are a **growing** area of law for lawyers in the areas of personal injury, real estate, construction, homeowner associations and business.

Return on Investment



Professional Productivity

Average Productivity Savings of Proper Ventilation

\$6,500 /person / year

Average Cost of Proper Ventilation \$40 /person / year

Return on Investment 16,250%

- U.S. Department of Labor and Harvard University Study, 2017

Student Performance

"54% of public school districts needed to update or replace multiple building systems or features in their schools"

- U.S. Government Accountability Office, June 2020

Proper Ventilation:
Reduced rate of absenteeism
Improves overall health and productivity
of Teachers
Improves test scores





External Factors

AMCA

OSHA

NFPA

Miami Dade Regulation

OSHPD Regulation







FEI VS. FEG

Wire-to-Air Metric



Software vs. Knowledge







Does software know...

- about energy efficiency requirements?
- what the application is?
- duct design to avoid system effect?
- the latest ASHRAE 62.1 recommendations?
- advise on initial cost vs. cost of ownership?
- safety requirements?
- your project goals and intentions?



External Factors

Your Local Fan and Ventilation Representation?







Selection Story

Mike Johnson, the owner of Wood Cutters Direct has reached out to you because they need to add additional dust collection lines to their Manufacturing facility. Through a discussion you have determined that the fan will be on the clean side of the dust collector and that it will require 30,000 CFM at 10 inches of static pressure when the filters require cleaning.

Some key facts that you have uncovered are:

- Sanding equipment will be used in the system
- There is currently no process set up for fan maintenance at the facility
- When the filters are clean the system requires the fan to overcome 6 inches of static pressure
- The collector currently does not have a mechanism to shut off in the event a filter is ruptured or breaks.
- The fan is outdoors located on a large concrete pad



What Type of Fan Is It?











Centrifugal

Axial



Inline / **Roof Exhaust**



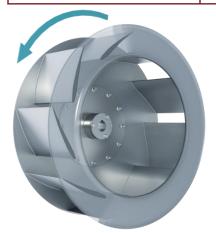
Single Width or Double Width?

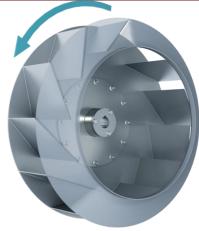


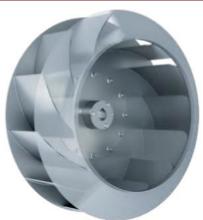


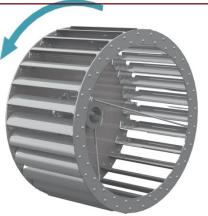
What Centrifugal Impeller?

	Backward	Backward		Radial	
<u>Airfoil</u>	Inclined	<u>Curved</u>	Forward Curved	Blade	Radial Tip
Very High Efficiency	High Efficiency	Higher Efficiency	Medium Efficiency	Low Efficiency	Medium - Low Efficiency
Energy savings are of prime importance	Energy savings are important but other factors do not allow for airfoil	Similar effects to airfoil	Low Speed, Noise	Airstream contains heavy particulate or corrosive elements	Airstream contains light particulate and corrosive elements
Clean Air, AHU	Clean Air, AHU, Dust Collection, pneumatic conveying	Clean Air	Clean Air, Residential, Low-Cost AHU	Dust Collection	

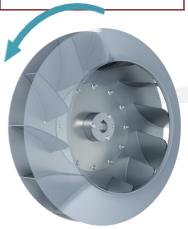










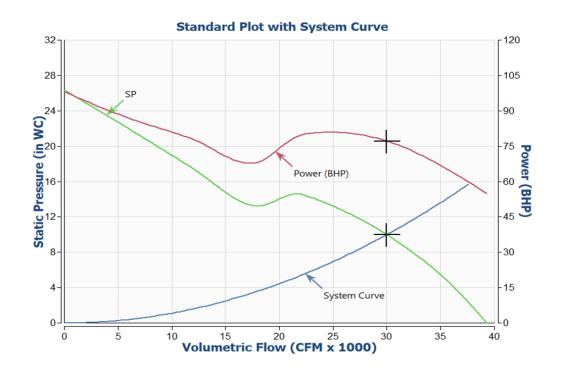


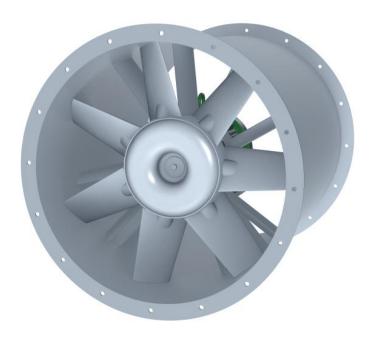
Axial Fans

Fan information

Size/Model	28B4/TCVA	Class	III	Outlet Vel (FPM)	6892
Volumetric Flow (CFM)	30000	Speed (RPM)	4220	Density (lb/ft³)	0.075
SP (in WC)	10	Max Speed	2,456 RPM @ 70	°F	
Blade Angle	0°	Power (BHP)	77.16		

Adjusted for





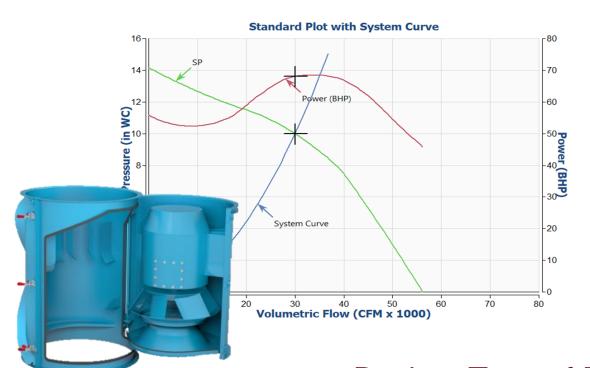
Back to Type of Fan

Other Fan Types

Fan information

Size/Model	365/QSL	Class		2251
Volumetric Flow (CFM)	30000	Speed (RPM)	Density (lb/ft³)	0.075
SP (in WC)	10	Max Speed 145	9	
		Power (DUD) 98.08		

Adjusted for

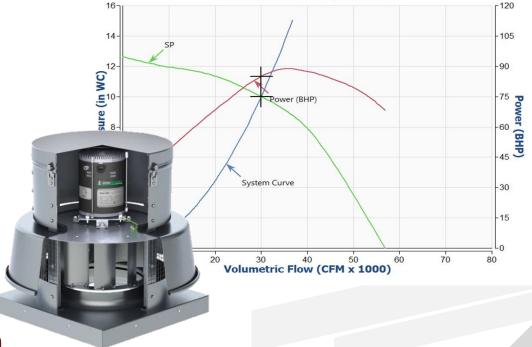


Fan information

Size/Model	420D/BCRD	Class N/A Outlet Vel (FPM)	2632
Volumetric Flow (CFM) SP (in WC)		Speed (RPM) 1389 Max Speed 615	0.075
Or (III VVO)	a realization makes	Power (PHP) 64.98	

Adjusted for

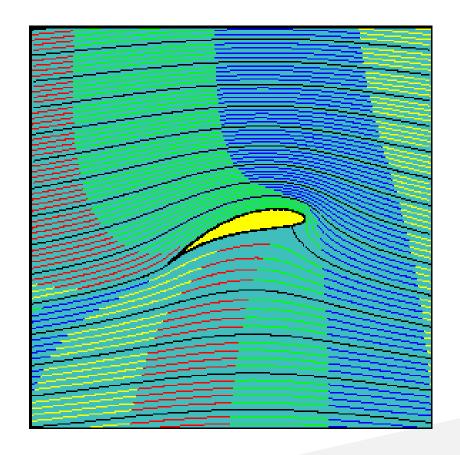
Standard Plot with System Curve



Back to Type of Fan

Airfoil

- Is the filter media of the dust collector a bag or a cartridge?
- Does the owner have a fan/collector maintenance schedule?



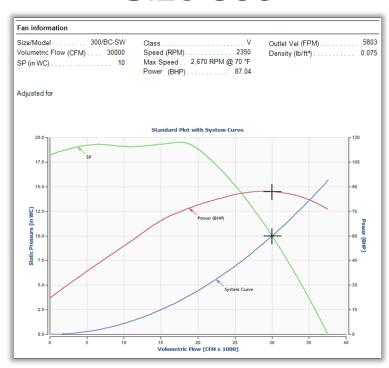
Back to Type of Impeller

Back to Type of Fan

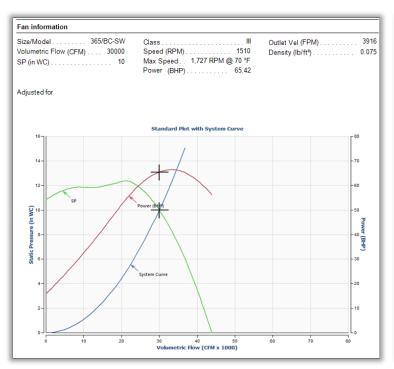




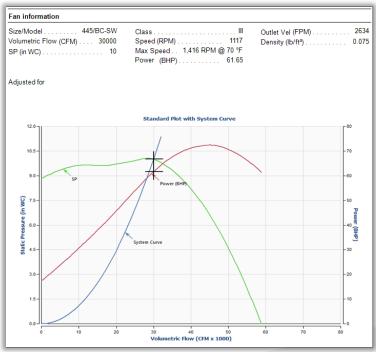
Size 300



Size 365



Size 445



Back to Type of Impeller

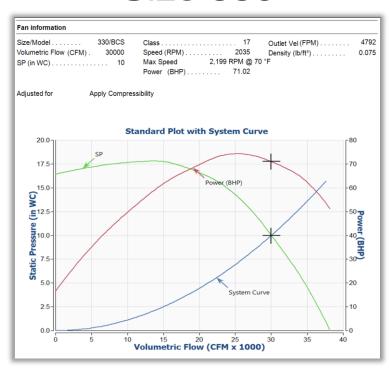
Back to Type of Fan

Final Selections

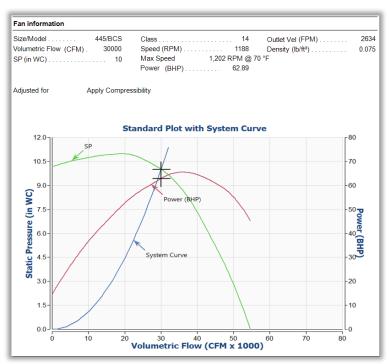
Backward Curved



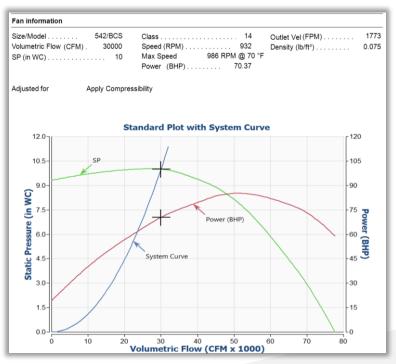
Size 330



Size 445



Size 542



Back to Type of Impeller

Back to Type of Fan

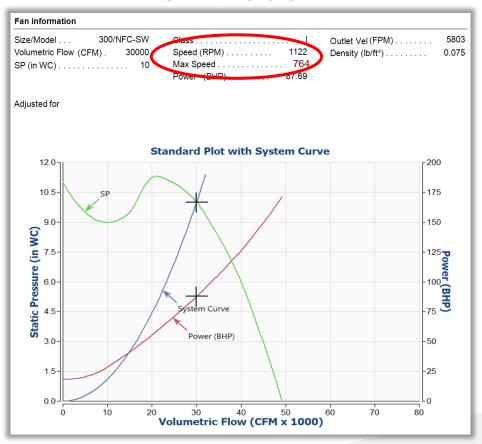
Final Selections

Forward Curved



- Too Fast RPM
- Outlet Velocity





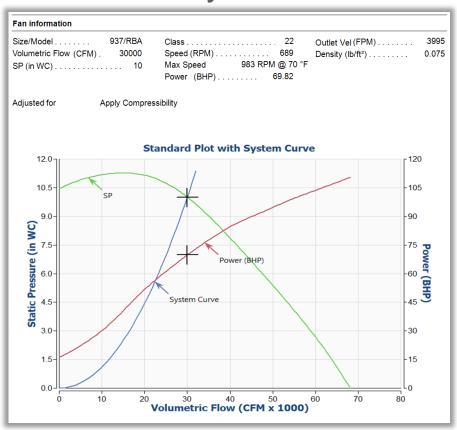
Back to Type of ImpellerBack to Type of Fan

Final Selections

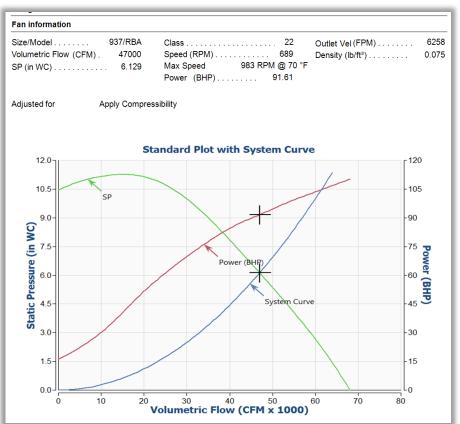
Radial Blade



Dirty Filters



Clean Filters



Possible Solution:

- Outlet Damper
- VFD

Outlet Velocity?

Back to Type of Impeller Back to Type of Fan

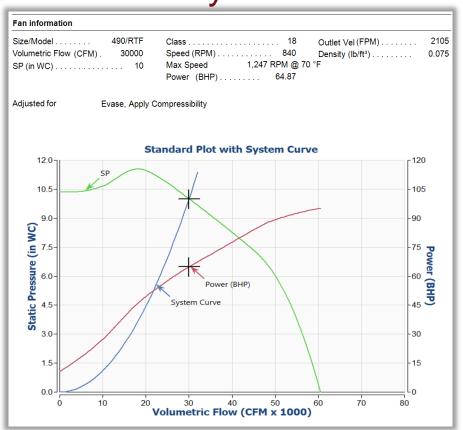
Final Selections



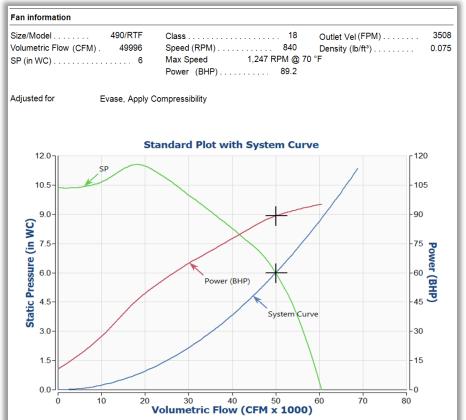
Radial Tip



Dirty Filters



Clean Filters



Possible Solution:

- Outlet Damper
- VFD

Back to Type of Impeller Back to Type of Fan

www.amca.org

Final Selections

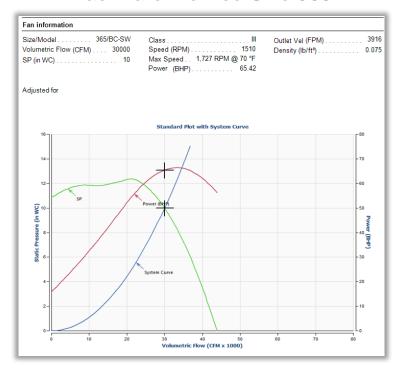


Options - Selection



Option 1

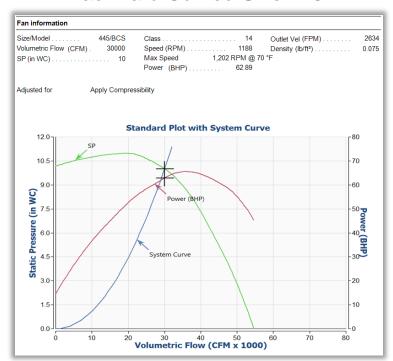
Backward Inclined Size 365



Cost: 1.0

Option 2

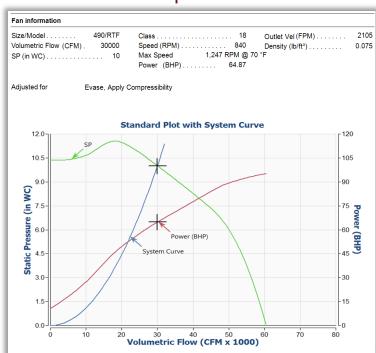
Backward Curved Size 445



Cost: 1.12

Option 3

Radial Tip Size 490



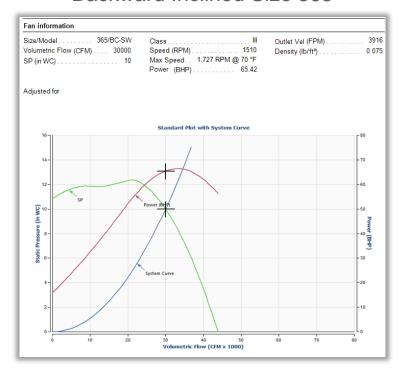
Cost: 2.87

Options - Selection



Option 1

Backward Inclined Size 365



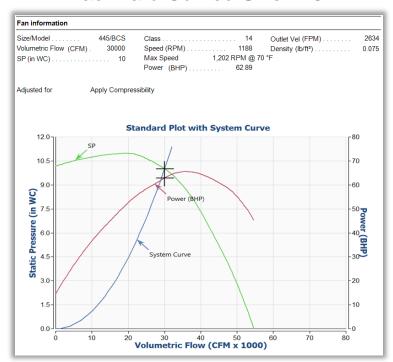
Cost: 1.0

Sound Power Levels

Octave 1 2 3 4 5 6 7 8 LwA 104 100 104 102 98 95 90 83 104

Option 2

Backward Curved Size 445



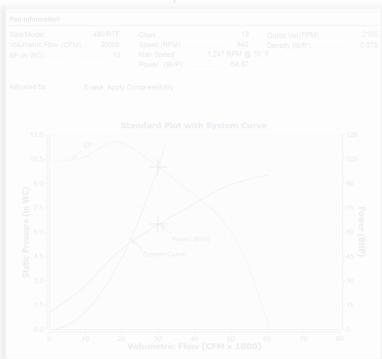
Cost: 1.12

Sound Power Levels

Octave 1 2 3 4 5 6 7 8 LwA 100 98 104 96 95 92 87 82 103 www.amca.org

Option 3

Radial Tip Size 490



Cost: 2.87





	Direct Drive	Belt Driven
Pros	Low Maintenance Energy Efficiency Safety Smaller Footprint	Low Cost Low Wear and Tear Flexibility
Cons	Cost of VFD Difficult Replacement Impeller Weight	High Maintenance Belt Noise Poor Spark Resistance

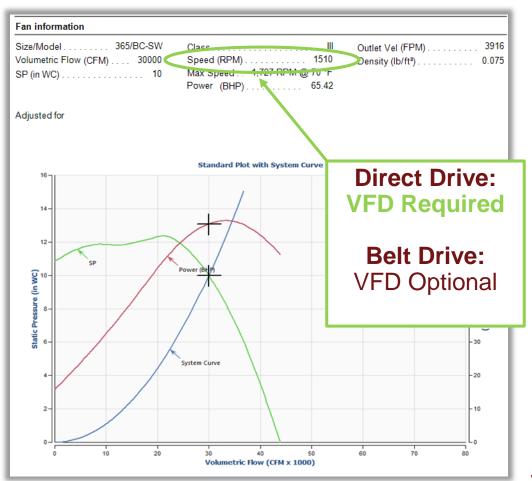






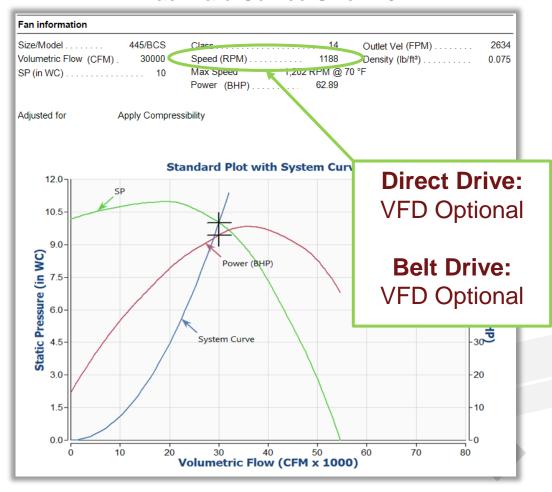
Option 1

Backward Inclined Size 365



Option 2

Backward Curved Size 445



Turn Down vs. Turn Up



Turn Down

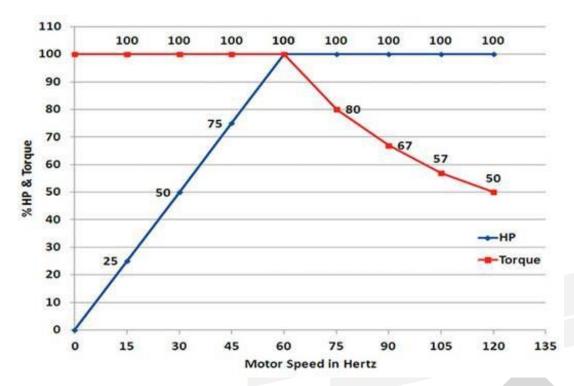
1:1 Loss of HP

1800 RPM | 1 HP 1350 RPM | 3/4 HP 900 RPM | 1/2 HP



Turn Up

Loss of Torque





Option 1

Backward Incline Size 365



Direct Drive

VFD Required

(1510 RPM (Fan Speed) / 1760 RPM (Motor Synchronous speed)

x 75 HP (rated HP of Motor) = 64.34 HP Remaining

64.34 HP (remaining HP) < 65.42 BHP (HP required to operate fan)

Size Up Required - 100 HP (~+\$3,500)

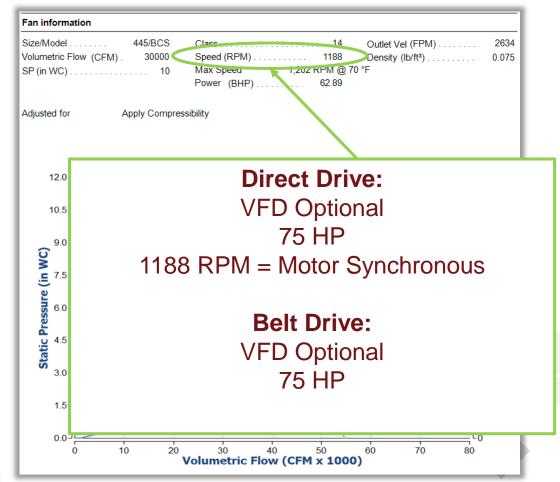
Belt Drive:

VFD Optional

75 HP

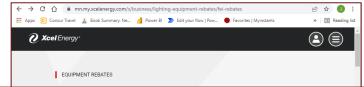
Option 2

Backward Curve Size 445









Xcel Energy Fan Rebates

Must meet FEI rating dependent upon HP
Eligible fans between 1 - 200HP
\$120 - \$9,100 Rebate Potential
Incentivizing use of VFD

To earn rebates, you must be an existing Xcel Energy commercial electric customer in Minnesota who has purchased qualifying equipment from one of our participating distributors.

Qualifying new and retrofit FEH-rated commercial fans and fan systems must meet the following criteria:

Invoices for qualifying equipment must be dated on or after July 17, 2020.





	Direct Drive	Belt Drive
VFD	- \$3000	<i>Optional : -</i> \$3000
Drive Package		- \$850
SGR	- \$1000	Optional : - \$1000
Energy Rebate	+ 5,540	

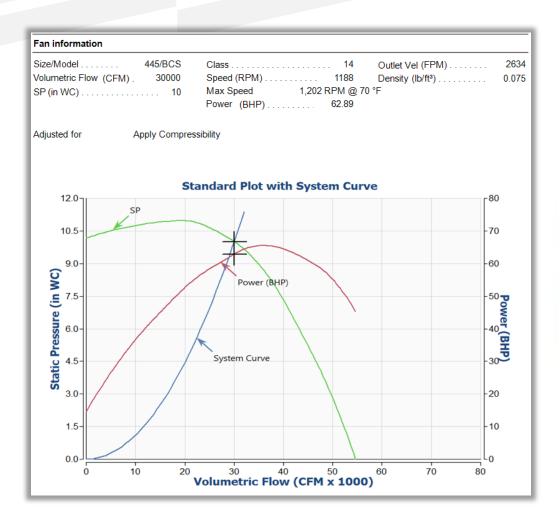
the state of the s		The second secon			
Fan hp	Minimum FEI rating	Rebate amount	Fan hp	Minimum FEI rating	Rebate amount
1	rerrating	\$120	1	TETTACING	\$520
1.5		\$160	1.5	-	\$560
2		\$180	2		\$580
3	1.12	\$200	3	1.12	\$600
5	12	\$220	5		\$820
7.5		\$240	7.5		\$990
10		\$260	10		\$1,260
15		\$300	15		\$1,550
20	1	\$320	20		\$1,920
25	1	\$360	25	7	\$2,360
30	1.22	\$380	30	1.22	\$2,780
40		\$420	40		\$3,420
50		\$460	50		\$3,960
60		\$500	60		\$4,500
75		\$540	75		\$5,540
100		\$600	100		\$6,600
125	1.27	\$640	125	1.27	\$7,640
150		\$820	150		\$7,820
200		\$1,100	200		\$9,100

Rebate levels for fans only

Rebate levels for fans

with an integrated VFD



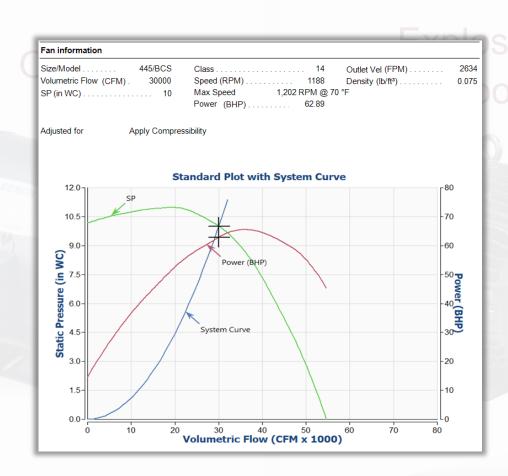




What Motor?

TEFC





75 HP | 1200 RPM | 460V

What Arrangement?





Arrangement 4
Direct Drive
Impeller Mounted to Motor Shaft

75 HP | 1800 RPM | 460V = 1200 + lbs.

What Arrangement?



Arrangement 1
Direct Drive or Belt Driven
Motor Mounted on Floor or Fan Base



75 HP | 1800 RPM | 460V = 1200 + lbs.

What Motor Position?

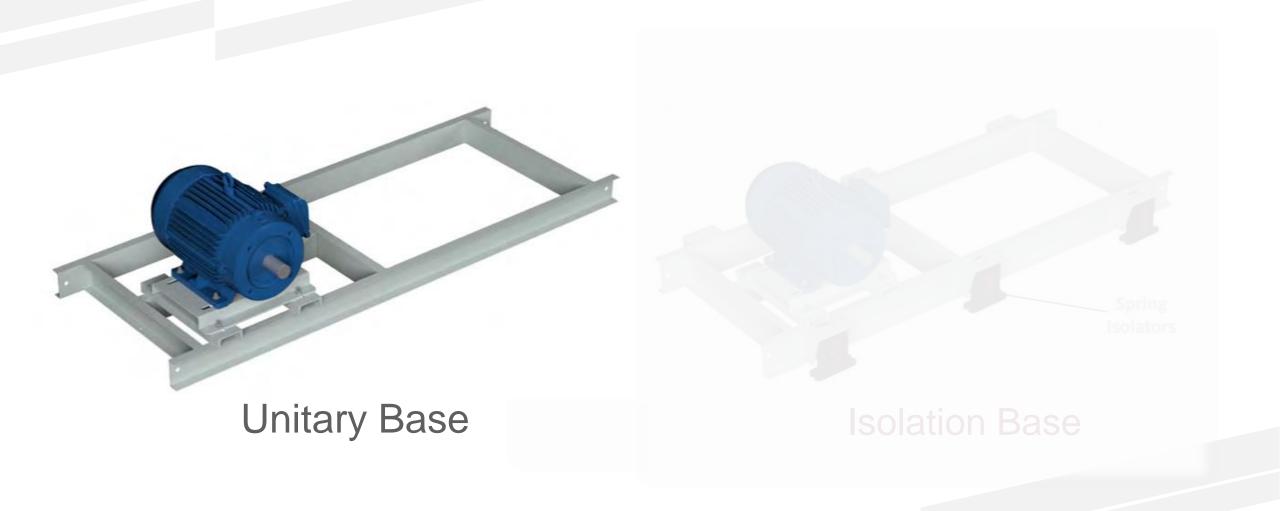




Arrangement 4
Direct Drive
Impeller Mounted to Motor Shaft



Do We Need a Base?



Is Dust Dangerous?



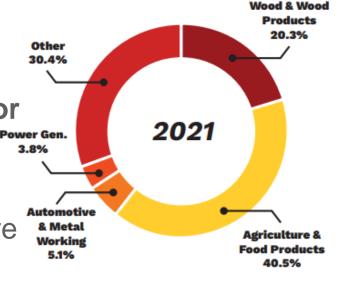
2016 – Abbotsford, BC



Is Dust Dangerous?

Recent Explosions Caused by Dust

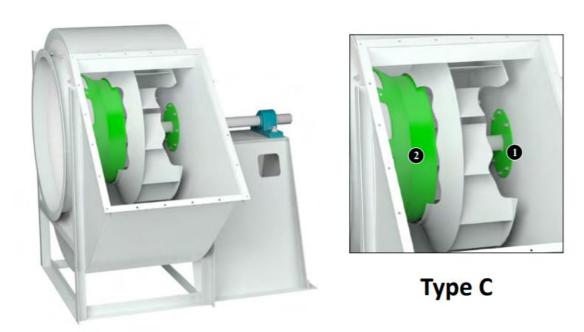
- May 2017 Cambria, WIDidion Milling Facility
- May 2018 Sioux City, NE
 Andersen Farms Grain Elevator
- January 2021 Brooks, ABGrain Elevator Fire
- February 2021 Tuas, Singapore
 Stars Engrg Fire Protection
 Equipment
- March 2021– Silverton, OR
 Crop preparation plant



Is Dust Dangerous?



AMCA Type B in this case ~25% Add



AMCA Type C in this case ~5% Add

Special Material / Coating

What is in the airstream?

Where is the fan located?

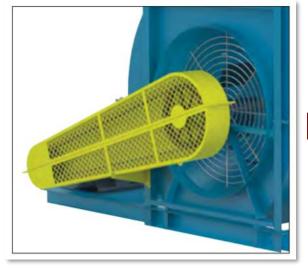
What is the air temperature?



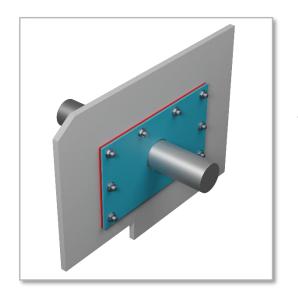
What Accessories Do We Need?



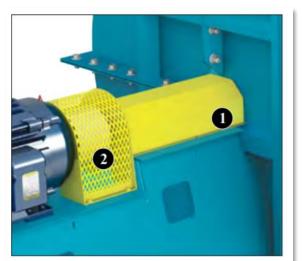
Access Door



Belt Guard

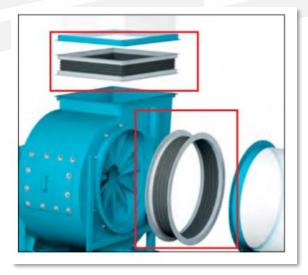


Shaft Seal



Shaft and Bearing Guard

What Accessories Do We Need?



Flex Connectors



Silencer



Outlet Damper



Drain



Congratulations!





Some Other Centrifugal Applications

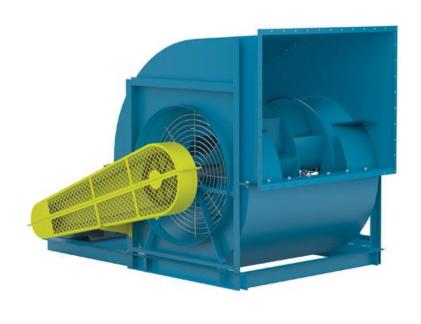
Air Handling Units **Aeration Systems** Roof Exhaust Drying / Ovens **Pneumatic Conveying Pollution Control**

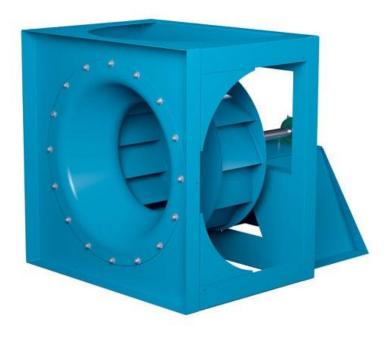
Air Handling Units - Supply Fans

Double Wide

Plenum Fan

Plenum Fan Array





40,000 CFM @ 6.5" WC











Metric	Double Wide	Single Plenum	4 Fan Array	16 Fan Array
Fan BHP				
System BHP				
Static Efficiency				
Total System FEI				
Individual Fan FEI*				
System FEP (KW)				
System LwA (db)				
EQ FLH				
KWH				
Elec Rate				
Operating Cost				
Delta				
System Cost				









Metric	Double Wide	Single Plenum	4 Fan Array	16 Fan Array
Fan BHP	51.68	55.43	14.69	3.77
System BHP	53.75	55.43	58.76	60.32
Static Efficiency	79.3%	74.0%	69.8%	68.0%
Total System FEI	1.27	1.27	1.25	1.22
Individual Fan FEI*	1.27*	1.27*	1.28*	1.34*
System FEP (KW)	44.04	45.41	46.13	47.35
System LwA (db)	103	96	96	99
EQ FLH	6000	6000	6000	6000
KWH	240,585	248,104	263,009	269,992
Elec Rate	.12	.12	.12	.12
Operating Cost	\$28,870	\$29,772	\$31,561	\$32,399
Delta	Base	\$902	\$2691	\$3529
System Cost	1.15	1.0	1.58	3.23









Metric	Double Wide	Single Plenum	4 Fan Array	16 Fan Array
Fan BHP	51.68	55.43	14.69	3.77
System BHP	53.75	55.43	58.76	60.32
Static Efficiency	79.3%	74.0%	69.8%	68.0%
Total System FEI	1.27	1.27	1.25	1.22
Individual Fan FEI*	1.27*	1.27*	1.28*	1.34*
System FEP (KW)	44.04	45.41	46.13	47.35
System LwA (db)	103	96	96	99
EQ FLH	6000	6000	6000	6000
KWH	240,585	248,104	263,009	269,992
Elec Rate	.12	.12	.12	.12
Operating Cost	\$28,870	\$29,772	\$31,561	\$32,399
Delta	Base	\$902	\$2691	\$3529
System Cost	1.15	1.0	1.58	3.23
		WWW amea ord		









Metric	Double Wide	Single Plenum	4 Fan Array	16 Fan Array
Fan BHP	51.68	55.43	14.69	3.77
System BHP	53.75	55.43	58.76	60.32
Static Efficiency	79.3%	74.0%	69.8%	68.0%
Total System FEI	1.27	1.27	1.25	1.22
Individual Fan FEI*	1.27*	1.27*	1.28*	1.34*
System FEP (KW)	44.04	45.41	46.13	47.35
System LwA (db)	103	96 96		99
EQ FLH	6000	6000	6000	6000
KWH	240,585	248,104	263,009	269,992
Elec Rate	.12	.12	.12	.12
Operating Cost	\$28,870	\$29,772	\$31,561	\$32,399
Delta	Base	\$902	\$2691	\$3529
System Cost	1.15	1.0	1.58	3.23

Metric	Single Plenum	Single Plenum w/ Diffuser
Fan BHP	55.43	52.90
System BHP	55.43	52.90
S.E.	74.0%	77.5%
Fan FEI	1.27	1.33
Fan FEP (KW)	45.41	43.34
System FEI	1.27	1.33
System FEP (KW)	45.41	43.34
System LwA (db)	96	96



Estimated Sound Pressure

Distance	1	3	5	
Inlet dBA	93	83	79	
Outlet dBA	96	86	82	

Sound Power Levels

Octave	1	2	3	4	5	6	7	8	
Inlet dB	93	98	98	87	83	79	74	71	
Outlet dB	98	99	98	94	91		80		

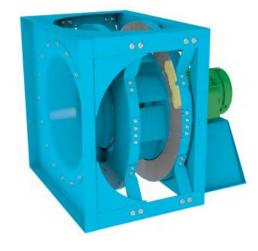
Estimated Sound Pressure

Distance	1	3	5
Inlet dBA	93	83	79
Outlet dBA	96	86	82

Sound Power Levels

	Journa i oi	WCI L	CVCI	•						
LwA	Octave	1	2	3	4	5	6	7	8	LwA
92	Inlet dB	93	98	98	88	84	80	74	71	92
96	Outlet dB	98	99	99	94	89				
							1	1	1	

Metric	Single Plenum	Single Plenum w/ Diffuser
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	Estimated Sound Pressure	Estimated Sound Pressure





Estimated Sound Pressure

Distance	1	3	5	
Inlet dBA	93	83	79	
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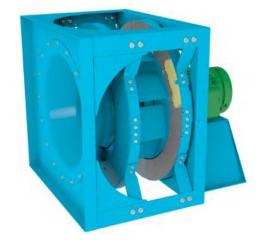
Sound Power Levels

Outlet dBA **Sound Power Levels**

Inlet dBA

Octave	1	2	3	4	5	6	7	8	LwA Octave	1	2	3	4	5	6	7	8	LwA
Inlet dB	93	98	98	87	83	79	74	71	92 Inlet dB	93	98	98	88	84	80	74	71	92
Outlet dB	98	99	98	94	91	86	80	74	96 Outlet dB	98	99	99	94	89	82	75	72	96

Metric	Single Plenum	Single Plenum w/ Diffuser
Fan BHP	55.43	52.90
System BHP	55.43	52.90
S.E.	74.0%	77.5%
Fan FEI	1.27	1.33
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System LwA (db)	96	96
	Estimated Sound Pressure	Estimated Sound Pressure





Estimated Sound Pressure

Distance	1	3	5	
Inlet dBA	93	83	79	
Outlet dBA	96	86	82	

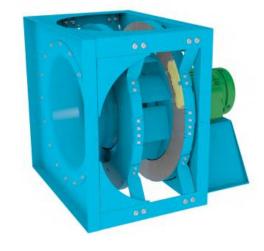
Sound Power Levels

Sound Power Levels

Octave	1	2	3	4	5	6	7	8	LwA Octave	1	2	3	4	5	6	7	8	LwA
Inlet dB	93	98	98	87	83	79	74	71	92 Inlet dB	93	98	98	88	84	80	74	71	92
Outlet dB	98	99	98	94	91	86	80	74	96 Outlet dB	98	99	99	94	89	82	75	72	96

Inlet dBA Outlet dBA

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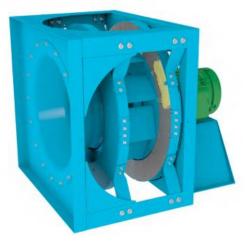
Sound Power Levels

Sound Power Levels

Octave	1	2	3	4	5	6	7	8	LwA Oc	tave	1	2	3	4	5	6	7	8	LwA
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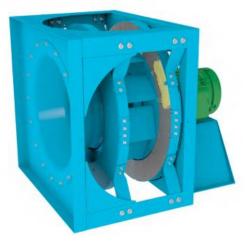
Distance Inlet dBA Outlet dBA

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EQ FLH	6000	6000
KWH	248000	237000
Elec Rate	.12	.12
Operating Cost	\$29,760	\$28440
Delta First Cost	Base	\$1,320
Cost Diffuser	-	~\$1500
Payback	-	Under 14 Months





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Metric	4 Fan Array	4 Fan Array
Coil / Filter Velocity (FPM)	500	450
CFM	40000	40000
Static	6.5	5
Fan BHP	14.69	11.34
System BHP	58.76	45.36
S.E.	69.8%	69.5%
Fan FEI	1.28	1.30
Fan FEP (KW)	11.78	9.09
System FEI	1.25	1.27
System FEP (KW)	46.13	35.62
System LwA (db)	96	88
EQ FLH	6000	6000
KWH	263009	203,031
Elec Rate	.12	.12
Operating Cost	\$31,561	\$24,363
Delta First Cost	Base	\$7,168



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Air Handling Units - Supply Fans



3 Takeaways

- 1. We have a choice -
 - Increasing safety requirements
 - Energy efficiency is more important then ever
- 2. Regulations are here and more are coming
- 3. Every selection is different and important. Rely on the experts with your questions.



Q&A

Survey QR Code:



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If you have any questions, please contact Lisa Cherney, Education Manager, at AMCA International (Icherney@amca.org).

